### At a Glance

Hanoi Int'l Center for Exhibition (I.C.E.) Venue Cultural Palace, 91 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam 8 - 10 June, 2023 09:00 - 17:00 Date 11 June, 2023 09:00 - 15:00 Ministry of Industry & Trade - Vinexad National Trade Fair & Advertising J.S.C (VINEXAD) Organizer Yorkers Trade & Marketing Service Co., Ltd Co-organizer Vietnam Plastics Association (VPA) Chan Chao International Co., Ltd.

### Participation Fee

Shell Scheme Package (min 9 sqm)

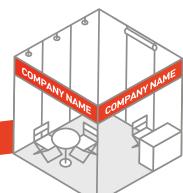
Including Needle Punch Carpet: Wall Partitions, Carpet, Company Fascia, 3 Folding Chairs, 3 Spotlights, 1 Reception Table, 1 Round table, 1 Dustbin, 1 Single Phase 5 amp/220v Plug.

Space Only (min 36 sqm)

USD 250/ sgm

The prices above exclude VAT by 5% Corner Fee: 10% surcharge based on Total amount Subject to change, as of December 2022





## Comprehensive Marketing Strategy



Show Catalogue



**Customized E-Card** 



Newsletter Campaign B2B Networking



Press Exposure



Conference & Technical Seminar



### Marketing & Promotion

### Facebook + Zalo



Zalo

followers

230,000+

### Google Ads



12,000,000+ impressions

### Tele-reminding **Campaigns to Decision Makers**



**Direct Mail** 

37,000+ contacts invited

### **E-Newsletter**



emails delivered



**SMS Messages** 

45,000+ messages sent

22,000+ buyers invitations sent out

### **Online Advertising**



Advertisements placed in websites, social media sites, e-newsletters, online news sites, search engines, etc.

# AD

Printed Advertising: Advertisements placed in international & national newspapers, magazines, industrial directories and various printed

### **Television Advertising**



Advertisements placed in many regional TV channels in Vietnam

### **Outdoor Advertising**

**Printed Advertising** 



Outdoor banners advertised at several locations in Vietnam

### **Contacts**

### CHAN CHAO INTERNATIONAL CO LTD

3F, No.185, Kangchien Rd., Nei-Hu Dist., Taipei, Taiwan Tel: +886-2-26596000 / Fax: +886-2-26597000 Ms. Virginia Cheng (ext. 210) / Ms. Gina Chou (ext. 200) Ms. Tracy Chang (ext. 185) E-mail: exfdp@chanchao.com.tw

#### Marketing:

Ms. Tracy Nguyen (ext. 187) E-mail: Tracy.Nguyen@chanchao.com.tw

### YORKERS EXHIBITION SERVICE VIETNAM

Rm 1107, 11th Fl., No.4 Nguyen Dinh Chieu St., Indochina Tower, Dist. 1, HCMC, Vietnam Tel: +84-28-3827-9156 / Fax: +84-28-3827-9157 Mr. Charles (ext.120) E-mail: salesb@chanchao.com.tw

# Hanoi The 11th Hanoi Int'l Plastics & Rubber **Industry Exhibition**

8 - 11 JUNE 2023

Hanoi Int'l Center for Exhibition (I.C.E.) Hanoi, Vietnam

Like us on Facebook

























Merchandise exports: 33.6 billion USD

Merchandise imports: 52.8 billion USD

\*Official data from the World Bank, 2021

### About Hanoi

- 🖍 Hanoi is the capital, the second-largest city of Vietnam, the largest economy of the Northern key economic region (KER) and also the city that has the highest percentage of trained labor force in Vietnam at 48.5%
- Hanoi contributed to more than 16% of the national GDP, 18.5% of the state budget, and 8.6% of the total import and export turnover of Vietnam
- Hanoi's industry sector is gradually shifting towards developing high-tech industries with great export value, such as digital control, automation, robotics, nano, plasma, laser, and biotechnology
- The processing and manufacturing industry currently accounts for about 91% of Hanoi industrial output, and it is expected that two to five industrial parks (IP) will be established in outlying districts in the 2021-2025 period.
- Hanoi is now home to 10 industrial parks covering a total area of over 1,347 ha, draws more than 700 projects include FDIs and domestic ones.
- Among 25 countries and territories investing in Hanoi's IPs, Japan took the lead with 60%, others include China, the Republic of Korea, Singapore,...



### Substantial Opportunities for Plastics & Rubber Industries

### **Plastics:**

- ▶ The Vietnamese plastics market is valued at 7,948 kilo tons in 2021, and is projected to register a CAGR of over 10% during the forecast period (2022-2027)
- Vietnam's plastic exports in the first three months of 2022 reached 1.39 billion USD, up 28.9% over the same
- The development of the construction and real estate sector is boosting the demand for plastic construction
- Environmental protection is strongly promoted in Vietnam, leading to higher demand for high-tech application in the plastics industry

### Rubber:

- Rubber is one of Vietnam's most valuable industrial crops with estimated output was at 1.2 million tons in 2021, accounting for 8.7% of the world's market share
- In 2021, the Vietnamese rubber yield surpassed major manufacturing countries such as India, Thailand, and Malaysia
- In the first two months of 2022, rubber exports rose by 7.4 per cent compared to the same period last year
- Vietnam's rubber industry attracts foreign investors with the low labor costs, various free trade agreements (FTA), and supporting policies from the Government



### What You Choose

## **Always Matters**

As the most prestigious and experienced plastics & rubber industrial event in Northern Vietnam, Hanoi International Plastics & Rubber Industry Exhibition (HanoiPlas) will mark its 11th session on 8-11 June 2023 with strong support from several authoritative agencies and associations. The event gathers high-profile brands from all over the world to showcase the state-of-the-art products, equipment and technologies. HanoiPrintPack 2023 will create a comprehensive platform to help

exhibitors easily access to the dynamic Vietnam plastics & rubber markets.

Officially Supported By











### Visitor Profile

- Appliances Manufacturers
- Association & Trade Bodies
- Automobile Manufacturers
- Automobile Parts & Spares
- Manufacturers • Building & Construction Companies
- Chemical and Raw Material
- Cleaning & Recycling Companies
- Education Institutions and

- Organizations
- Electrical Engineering Companies
- Electronics Manufacturers
- Food & Baverage
- Manufacturers
- Footwear, Tire and Tubes Manufacturers

stabilizers

Government Officials

- Machinery Equipment Suppliers
  - Metalworking Factories
  - Plastic Processors & Manufacturers
  - Printing & Packaging Factory
  - Rubber Processors & Manufacturers

• PET bottle moulds

• PET preform moulds

• Plastic blow moulds

• PVC door - window and auxilary

**Hydraulic & Pneumatic** 

• Pressurized air line equipment

Agglomeration machinery

• Granule cutting machinery

Plastic crushing machinery

Plastic recycling extruders

Plastic recycling technologies

Washing rinsing and drying lines

• Plastic filtering systems

• PVC bottle moulds

Air compressors

Connecting equipment

• Fitting and accessories

Hydraulic cylinders

Air receivers

Pumps

Recycling

profile

- System Integrator
- Textile & Garments
- Traders

### **Exhibit Profile**

### **Plastic Machinery**

- Bag cutting machinery
- Blow molding machinery
- Extruders
- Flexo printing machinery
- Granulator

technology

- Injection molding machinery
- Machines for plastic packaging
- PET blowing machinery
- Plastic film machinery
- Plastic injection molding machinery
- Plastic pipe machinery
- Plastic profile and pipe extrusion
- Plastic recycle machines
- PVC mixer machines
- Rubber and tube lines
- Rubber injection molding machinery
- Sprue and central granulators
- Thermoforming machines
- Wire lines

#### **Chemical & Raw Materials**

- Basic chemical and intermediates
- Color batch
- Engineering plastics
- Engineering polymers
- Fiber raw materials
- Master batches • Oils
- Packaging and industrial polymers
- Pigments
- Printing inks
- Rubber additives
- Rubber chemicals
- Solvents

- Thermoplastic elastomers Mould
- PVC compound/ granules/ • Cap moulds • Injection moulds
- Polypropylene / polyethylene/ polystyrene/ polyolefin

### **Machinery Auxiliary** Industry

- Air condition pipes
- Band conveyors
- Brush production machinery
- Chillers
- CNC machinery for plastic processing
- Cooling towers
- Labeling robots
- Magnet and metal separators
- Presses sheet metal machinery
- Raw material mixers
- Reducers
- Robots systems Screw & barrels
- Semi-finished & technicals parts

### Heat & Control Equipment

- Hot runner systems
- Indicators
- Industrial heating elements
- Modular heat control systems
- Polymer Plastic testing equipment
- Precision scales
- Resistors Sensors
- Static equipment
- Temperature measurement equipment
- Other
- Dosing equipment

Recycling services

- Mixers Silo systems
- Software
- Professional publications





Hanoi Int'l Center for Exhibition (I.C.E.) **Hanoi, Vietnam** 

Like us on Facebook



HANOIPLAS | Q











**W** 





Population:

**97.34** million



Employment rate:



GDP:

271.2 billion USD

Merchandise exports: 33.6 billion USD

Merchandise imports: 52.8 billion USD

\*Official data from the World Bank, 2021

### About Hanoi

- Hanoi is the capital, the second-largest city of Vietnam, the largest economy of the Northern key economic region (KER) and also the city that has the highest percentage of trained labor force in Vietnam at 48.5%
- Hanoi contributed to more than 16% of the national GDP, 18.5% of the state budget, and 8.6% of the total import and export turnover of Vietnam
- Hanoi's industry sector is gradually shifting towards developing high-tech industries with great export value, such as digital control, automation, robotics, nano, plasma, laser, and biotechnology
- The processing and manufacturing industry currently accounts for about 91% of Hanoi industrial output, and it is expected that two to five industrial parks (IP) will be established in outlying districts in the 2021-2025 period.
- Hanoi is now home to 10 industrial parks covering a total area of over 1,347 ha, draws more than 700 projects include FDIs and domestic ones.
- Among 25 countries and territories investing in Hanoi's IPs, Japan took the lead with 60%, others include China, the Republic of Korea, Singapore,...



### Substantial Opportunities for Plastics & Rubber Industries

### **Plastics:**

- The Vietnamese plastics market is valued at 7,948 kilo tons in 2021, and is projected to register a CAGR of over 10% during the forecast period (2022-2027)
- Vietnam's plastic exports in the first three months of 2022 reached 1.39 billion USD, up 28.9% over the same period in 2021
- The development of the construction and real estate sector is boosting the demand for plastic construction
- Environmental protection is strongly promoted in Vietnam, leading to higher demand for high-tech application in the plastics industry

### Rubber:

- Rubber is one of Vietnam's most valuable industrial crops with estimated output was at 1.2 million tons in 2021, accounting for 8.7% of the world's market share
- In 2021, the Vietnamese rubber yield surpassed major manufacturing countries such as India, Thailand, and Malaysia
- In the first two months of 2022, rubber exports rose by 7.4 per cent compared to the same period last year
- Vietnam's rubber industry attracts foreign investors with the low labor costs, various free trade agreements (FTA), and supporting policies from the Government



### What You Choose

### Always Matters

As the most prestigious and experienced plastics & rubber industrial event in Northern Vietnam, Hanoi International Plastics & Rubber Industry Exhibition (HanoiPlas) will mark its 11th session on 8-11 June 2023 with strong support from several authoritative agencies and associations. The event gathers high-profile brands from all over the world to showcase the state-of-the-art products, equipment and technologies. HanoiPrintPack 2023 will create a comprehensive platform to help

exhibitors easily access to the dynamic Vietnam plastics & rubber markets.















Rubber & Plastic Manufactures

### Visitor Profile

- Appliances Manufacturers
- Association & Trade Bodies
- Automobile Manufacturers
- Automobile Parts & Spares
   Manufacturers
- Building & Construction Companies
- Chemical and Raw Material
- Cleaning & Recycling Companies
- Education Institutions and

#### Organizations

- Electrical Engineering Companies
- Electronics Manufacturers
- Food & Baverage
   Manufacturers
- Footwear, Tire and Tubes
   Manufacturers
- Government Officials

- Machinery Equipment Suppliers
- Metalworking Factories
- Plastic Processors & Manufacturers
- Printing & Packaging Factory
- Rubber Processors & Manufacturers
- System Integrator
- Textile & Garments
- Traders

### **Exhibit Profile**

### **Plastic Machinery**

- Bag cutting machinery
- Blow molding machinery
- Extruders
- Flexo printing machinery
- Granulator
- Injection molding machinery
- Machines for plastic packaging technology
- PET blowing machinery
- Plastic film machinery
- Plastic injection molding machinery
- Plastic pipe machinery
- Plastic profile and pipe extrusion lines
- Plastic recycle machines
- PVC mixer machines
- Rubber and tube lines
- Rubber injection molding machinery
- Sprue and central granulators
- Thermoforming machines
- Wire lines

#### **Chemical & Raw Materials**

- Basic chemical and intermediates
- Color batch
- Engineering plastics
- Engineering polymers
- Fiber raw materials
- Master batches
- Oils
- Packaging and industrial polymers
- Pigments
- Printing inks
- Rubber additives
- Rubber chemicals
- Solvents

- Thermoplastic elastomers
- PVC compound/ granules/ stabilizers
- Polypropylene / polyethylene/ polystyrene/ polyolefin

## Machinery Auxiliary Industry

- Air condition pipes
- Band conveyors
- Brush production machinery
- Chillers
- CNC machinery for plastic processing
- Cooling towers
- Labeling robots
- Magnet and metal separators
- Presses sheet metal machinery
- Raw material mixers
- Reducers
- Robots systems
- Screw & barrels
- Semi-finished & technicals parts

## Heat & Control Equipment

- Hot runner systems
- Indicators
- Industrial heating elements
- Modular heat control systems
- Polymer Plastic testing equipment
- Precision scales
- Resistors
- Sensors
- Static equipment
- Temperature measurement equipment

### Mould

- Cap moulds
- Injection moulds
- PET bottle moulds
- PET preform moulds
- Plastic blow moulds
- PVC bottle moulds
- PVC door window and auxilary profile

### **Hydraulic & Pneumatic**

- Air compressors
- Air receivers
- Connecting equipment
- Fitting and accessories
- Hydraulic cylinders
- Pressurized air line equipment
- Pumps

### Recycling

- Agglomeration machinery
- Granule cutting machinery
- Plastic crushing machinery
- Plastic filtering systemsPlastic recycling extruders
- Plastic recycling technologies
- Recycling services
- Washing rinsing and drying lines

#### Other

- Dosing equipment
- Mixers
- Silo systems
- Software
- Professional publications

### At a Glance

| Venue           | Hanoi Int'l Center for Exhibition (I.C.E.)<br>Cultural Palace, 91 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam          |
|-----------------|---|
| Date            | 8 - 10 June, 2023 09:00 - 17:00<br>11 June, 2023 09:00 - 15:00  |
| Organizer       | Ministry of Industry & Trade - Vinexad National Trade Fair & Advertising J.S.C (VINEXAD) Yorkers Trade & Marketing Service Co., Ltd |
| Co-organizer    | Vietnam Plastics Association (VPA)  |
| Show Management | Chan Chao International Co., Ltd.   |

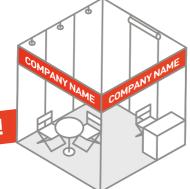
### Participation Fee

Shell Scheme Package (min 9 sqm) USD 280/ sqm

Including Needle Punch Carpet: Wall Partitions, Carpet, Company Fascia, 3 Folding Chairs, 3 Spotlights, 1 Reception Table, 1 Round table, 1 Dustbin, 1 Single Phase 5 amp/220v Plug.

Space Only (min 36 sqm) USD 250/ sqm

The prices above exclude VAT by 5% Corner Fee: 10% surcharge based on Total amount Subject to change, as of December 2022 **Book your Stand now!** 



# Comprehensive Marketing Strategy



**Show Catalogue** 



**Customized E-Card** 



Newsletter Campaign



**Press Exposure** 



Conference & Technical Seminar



**B2B Networking** 

### Marketing & Promotion

### Facebook + Zalo



**6.500**+ followers

230,000+ reach

### Google Ads



12,000,000+ impressions

### Tele-reminding Campaigns to **Decision Makers**



37,000+ contacts invited

### E-Newsletter



43,000 emails delivered

### **SMS Messages**



45,000+ messages sent

### Direct Mail



22,000+ buyers invitations sent out

### **Online Advertising**



Advertisements placed in websites, social media sites, e-newsletters, online news sites, search engines, etc.

### **Printed Advertising**



Printed Advertising: Advertisements placed in international & national newspapers, magazines, industrial directories and various printed

### **Television Advertising**



Advertisements placed in many regional TV channels in Vietnam

### **Outdoor Advertising**



Outdoor banners advertised at several locations in Vietnam

### **Contacts**

#### International:

#### CHAN CHAO INTERNATIONAL CO LTD

3F, No.185, Kangchien Rd., Nei-Hu Dist., Taipei, Taiwan Tel: +886-2-26596000 / Fax: +886-2-26597000 Ms. Virginia Cheng (ext. 210) / Ms. Gina Chou (ext. 200) Ms. Tracy Chang (ext. 185)

E-mail: exfdp@chanchao.com.tw

#### Marketing:

Ms. Tracy Nguyen (ext. 187)

E-mail: Tracy.Nguyen@chanchao.com.tw

#### Vietnam:

#### YORKERS EXHIBITION SERVICE VIETNAM

Rm 1107, 11th Fl., No.4 Nguyen Dinh Chieu St., Indochina Tower, Dist. 1, HCMC, Vietnam Tel: +84-28-3827-9156 / Fax: +84-28-3827-9157 Mr. Charles (ext.120)

F-mail: salesb@chanchao.com.tw